NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

			PRICE OR	TOTAL	YOUR
	UNIT	QUANTITY	COST/UNIT	PER ACRE	FARM
1. VARIABLE COSTS					
Seed	LBS.	100.00	0.82	82.00 _	
Innoculant	ACRE	1.00	0.00	0.00	
Fertilizer				_	
Phosphate	UNITS	40.00	0.55	22.00 _	
Potash	UNITS	40.00	0.55	22.00 _	
Boron /Micronutrients	ACRE	1.00	10.00		
Lime (Prorated)	TONS	0.50	35.00	17.50 _	
Herbicides	ACRE	1.00	40.00	40.00 _	
Insecticides	ACRE	1.00	46.00	46.00 _	
Fungicides	ACRE	9.00	6.50	58.50 _	
Nematicide	ACRE	1.00	0.00	0.00 _	
Consultant/Scouting Fee	ACRE	0.00	6.00	0.00 _	
Irrigation	AC/IN	8.00	12.00	96.00 _	
Drying & Cleaning	TONS	2.25	45.00	101.25 _	
Hauling	TONS	2.25	17.50	39.38 _	
Crop Insurance	ACRE	1.00	22.00	22.00 _	
Check Off	TON	2.25	2.50	5.63 _	
Land Rent	ACRE	0.00	40.00	0.00 _	
Labor (Wages & Fringe)	HOUR	2.75	11.25	30.94 _	
Tractor/Machinery	ACRE	1.00	59.00	59.00 _	
Interest on Operating Capit	tal DOL.	326.09	0.0650	21.20	
TOTAL VARIABLE COST	TOTAL VARIABLE COST			\$673.38	
(Approximate Range per A	cre : \$425 to \$775)			•••••	
2. FIXED COSTS					
Tractor/Machinery	ACRE	1.00	70.00	70.00	
Irrigation	ACRE	1.00	125.00	125.00	
Land Ownership Cost	ACRE	1.00	0.00	0.00	
General Overhead	DOL.	673.38	0.075	50.50	
TOTAL FIXED COSTS		245.50			
(Approximate Range per A	cre : \$85 to \$270)				
3. TOTAL COST OF ALL SPECIFII		\$918.89			

NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/TON)					
YId Tons/acre	\$375.00	\$425.00	\$475.00	\$525.00	\$575.00		
1.75	\$15.37	\$102.87	\$190.37	\$277.87	\$365.37		
2.00	\$92.87	\$192.87	\$292.87	\$392.87	\$492.87		
2.25	\$170.37	\$282.87	\$395.37	\$507.87	\$620.37		
2.50	\$247.87	\$372.87	\$497.87	\$622.87	\$747.87		
2.75	\$325.37	\$462.87	\$600.37	\$737.87	\$875.37		

1 Production costs held constant except fordrying & cleaning, hauling, and checkoff.

* PRODUCTION COSTS ARE CONSTANT FOR THIS TABLE

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