NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

	UNIT	QUANTITY	PRICE OR COST/UNIT	TOTAL PER ACRE	YOUR FARM
		QUANTIT	COST/UNIT		
1. VARIABLE COSTS					
Seed & Inoculant	BAG	1.00	52.00	52.00 _	
Fertilizer					
Phosphate	UNITS	40.00	0.55		
Potash	UNITS	40.00	0.55		
Lime (Prorated)	TONS	0.33	35.00		
Herbicides	ACRE	1.00	40.00		
Insecticides	ACRE	1.00	8.00		······
Fungicides	ACRE	1.00	14.00		······
Nematicide	ACRE	1.00	0.00		
Consultant/Scouting Fee	ACRE	0.00	6.00		
Irrigation	AC/IN	0.00	12.00		······
Drying	BU.	40.00	0.25		······
Hauling	BU.	40.00	0.00		······
Crop Insurance	ACRE	1.00	20.00		
Aerial Application	ACRE	0.00	9.00		
Land Rent	ACRE	0.00	40.00		
Labor (Wages & Fringe)	HOUR	1.00	11.25		
Tractor/Machinery	ACRE	1.00	20.00		
Interest on Operating Capital	DOL.		0.0650	7.50 _	
TOTAL VARIABLE COST				\$238.30 _	
(Approximate Range per Acre : S	\$125 to \$300))			
2. FIXED COSTS					
TRACTOR/MACHINERY	ACRE	1.00	24.00	24.00 _	
IRRIGATION	ACRE	0.00	125.00	0.00 _	
LAND OWNERSHIP COST	ACRE	1.00	0.00	0.00 _	
GENERAL OVERHEAD	DOL.	238.30	0.08	19.06 _	
TOTAL FIXED COSTS (Approximate Range per Acre : S	\$35 to \$250)			\$43.06 _	
3. TOTAL COST OF ALL SPECIFIED E		\$281.37			
J. TOTAL COUT OF ALL OF LOIFIED E				ΨΖΟΙ.JI	

(Approximate Range per Acre : \$165 to \$575)

NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/BU)						
YId Bu/acre	\$11.50	\$12.00	\$12.50	\$13.00	\$13.50			
20	-\$3.30	\$6.70	\$16.70	\$26.70	\$36.70			
30	\$109.20	\$124.20	\$139.20	\$154.20	\$169.20			
40	\$221.70	\$241.70	\$261.70	\$281.70	\$301.70			
50	\$334.20	\$359.20	\$384.20	\$409.20	\$434.20			
60	\$446.70	\$476.70	\$506.70	\$536.70	\$566.70			

1 Production costs held constant except fordrying and hauling

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