	UNIT	QUANTITY	PRICE OR COST/UNIT	TOTAL PER ACRE	YOUR FARM
1. VARIABLE COSTS					
Seed	LBS.	125.00	0.70	87.50	
Innoculant	ACRE	1.00	0.00	0.00	
Fertilizer					
Phosphate	UNITS	40.00	0.43	17.20	
Potash	UNITS	40.00	0.43	17.20 _	
Poultry Litter	TONS	0.00	0.00	0.00	
Boron /Micronutrients	ACRE	1.00	10.00	10.00 _	
Lime (Prorated)	TONS	0.33	35.00	11.55 _	
Gypsum	TONS	0.33	79.00	~~ ~ ~ ~	
Herbicides	ACRE	1.00	75.00	75.00 _	
Insecticides	ACRE	1.00	25.00	05 00	
Fungicides	ACRE	5.00	13.00	65.00 _	
Nematicide	ACRE	1.00	0.00	0.00 _	
Consultant/Scouting Fee	ACRE	0.00	8.00	0.00 _	
Irrigation	AC/IN	0.00	12.00	0.00 _	
Drying & Cleaning	TONS	1.75	35.00	61.25 _	
Hauling	TONS	1.75	10.00	17.50 _	
Crop Insurance	ACRE	1.00	32.00		
Check Off	TON	1.75	2.50		
Cover Crop Establishment	ACRE	1.00	30.00	30.00 _	
Land Rent	ACRE	1.00	0.00		
Labor (Wages & Fringe)	HOUR	3.20	12.50	40.00 _	
Tractor/Machinery	ACRE	1.00	70.00		· · · · · · · · · · · · · · · · · · ·
Interest on Operating Capital	DOL.	294.82	0.0550	16.22	
TOTAL VARIABLE COST				\$605.86 _	
(Approximate Range per Acre : \$ 2. FIXED COSTS	\$425 to \$775)				
Tractor/Machinery	ACRE	1.00	80.00		
Irrigation	ACRE	0.00	125.00		
Land Ownership Cost	ACRE	1.00	0.00		
General Overhead	DOL.	605.86	0.075	45.44 _	
TOTAL FIXED COSTS (Approximate Range per Acre : S	\$85 to \$270)			125.44 _	
3. TOTAL COST OF ALL SPECIFIED EX		\$731.30			
(Approximate Range per Acre : S)		<u>+. 3</u> _	

(Approximate Range per Acre : \$555 to \$1050)

NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/TON)							
YId Tons/acre	\$350.00	\$400.00	\$450.00	\$500.00	\$525.00				
1.00	-\$220.24	-\$170.24	-\$120.24	-\$70.24	-\$45.24				
1.50	-\$68.99	\$6.01	\$81.01	\$156.01	\$193.51				
1.75	\$6.64	\$94.14	\$181.64	\$269.14	\$312.89				
2.00	\$82.26	\$182.26	\$282.26	\$382.26	\$432.26				
2.25	\$157.89	\$270.39	\$382.89	\$495.39	\$551.64				

1 Production costs held constant except fordrying & cleaning, hauling, and checkoff.

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