CORN IRRIGATED ALABAMA Reduced Tillage- Enterprise Planning Budget Summary

Estimated Costs Per Acre Note: To customize this budget, you may change any numbers in blue. Yield Goal

Following Recommended Management Practices ALABAMA, 2017

250 bushels/acre

NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

| | | | PRICE OR | TOTAL | YOUR |
|----------------------------------|---------|----------|-----------|-------------------|------|
| | UNIT | QUANTITY | COST/UNIT | PER ACRE | FARM |
| 1. VARIABLE COSTS | | | | | |
| Seed | THOUS. | 35.00 | 3.50 | 122.50 | |
| Seed Treatment** | ACRE | 1.00 | 0.00 | 0.00 | |
| Tech Fee | ACRE | 1.00 | 0.00 | 0.00 | |
| Fertilizer | | | | | |
| Nitrogen* | UNITS | 300.00 | 0.45 | 135.00 | |
| Phosphate | UNITS | 60.00 | 0.40 | 24.00 | |
| Potash | UNITS | 60.00 | 0.30 | 18.00 | |
| Chicken Litter | TONS | 0.00 | 0.00 | 0.00 | |
| Micronutrients | ACRE | 1.00 | 8.00 | 8.00 | |
| Lime (Prorated) | TONS | 0.33 | 35.00 | 11.55 | |
| Herbicides | ACRE | 1.00 | 45.00 | 45.00 | |
| Insecticides | ACRE | 1.00 | 8.00 | 8.00 | |
| Fungicides | ACRE | 1.00 | 20.00 | 20.00 | |
| Nematicide | ACRE | 0.50 | 14.00 | 7.00 | |
| Consultant/Scouting Fee | ACRE | 0.00 | 5.00 | 0.00 | |
| Irrigation | AC/IN | 8.00 | 12.00 | 96.00 | |
| Drying | BU. | 250.00 | 0.25 | 62.50 _ | |
| Hauling | BU. | 250.00 | 0.35 | 87.50 _ | |
| Crop Insurance | ACRE | 1.00 | 20.00 | 20.00 _ | |
| Aerial Application | ACRE | 1.00 | 9.00 | 9.00 _ | |
| Cover Crop Establishment. | ACRE | 1.00 | 20.00 | 20.00 _ | |
| Land Rent | ACRE | 1.00 | 0.00 | 0.00 _ | |
| Labor (Wages & Fringe) | HOUR | 1.10 | 12.50 | 13.75 _ | |
| Tractor/Machinery | ACRE | 1.00 | 22.00 | 22.00 _ | |
| Interest on Operating Capital | DOL. | 364.90 | 0.055 | 20.07 _ | |
| TOTAL VARIABLE COST | | | | \$749.87 _ | |
| 2. FIXED COSTS | | | | | |
| Tractor/Machinery | ACRE | 1.00 | 39.50 | 39.50 _ | |
| Irrigation | ACRE | 1.00 | 125.00 | 125.00 | |
| Land Ownership Cost | ACRE | 1.00 | 0.00 | 0.00 | |
| General Overhead | DOL. | 749.87 | 0.08 | 59.99 | |
| TOTAL FIXED COSTS | | | | \$224.49 _ | |
| | | | | | |
| 3. TOTAL COST OF ALL SPECIFIED E | XPENSES | | | \$974.36 | |

NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

| | | | PRICE (\$/BU |) | |
|-------------|----------|----------|--------------|----------|----------|
| Yld Bu/acre | \$3.50 | \$3.75 | \$4.00 | \$4.25 | \$4.50 |
| 220 | \$38.13 | \$93.13 | \$148.13 | \$203.13 | \$258.13 |
| 235 | \$81.63 | \$140.38 | \$199.13 | \$257.88 | \$316.63 |
| 250 | \$125.13 | \$187.63 | \$250.13 | \$312.63 | \$375.13 |
| 265 | \$168.63 | \$234.88 | \$301.13 | \$367.38 | \$433.63 |
| 280 | \$212.13 | \$282.13 | \$352.13 | \$422.13 | \$492.13 |

FERTILIZER RATES BASED ON MED. LEVEL OF SOIL FERTILITY. SOIL TEST ARE RECOMMENDED ON INDIVIDUAL FIELDS. FERT & LIME COSTS REFLECT CUSTOM SPREADING.

^{*} N rate 1.2 lb. N/Yield Goal Bushel

^{**} Reduced Tillage recommendation of extra insecticide treatment

¹ Production costs held constant except for drying and hauling

| Seed | 122.5 | 16.49 |
|--|------------------------|-----------------------|
| Fertilzer & Lime | 196.55 | 26.46 |
| Chemicals | 73 | 9.83 |
| Drying & Hauling | 150 | 20.19 |
| Machinery & Labor Irrigation Other | 35.75 96 69.0695 | 4.81 12.92 9.30 |
| | 742.8695 | 100.00 |

790.97

| Seed | 92.5 | 22.28 |
|-------------------|--------|-------|
| Fertilzer & Lime | 132.75 | 31.98 |
| Chemicals | 48 | 11.56 |
| Drying & Hauling | 42 | 10.12 |
| Machinery & Labor | 38.75 | 9.33 |
| Other | 61.11 | 14.72 |
| | 415.11 | 100 |