NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

			PRICE OR TOTAL YOUR		
	UNIT	QUANTITY	COST/UNIT	PER ACRE	FARM
1. VARIABLE COSTS					
Soil Test	ACRE	1.00	1.00	1.00	
Seed & Inoculant	BAG	1.00	55.00	55.00	
Fertilizer					
Nitrogen	UNITS	0.00	0.45	0.00	
Phosphate	UNITS	60.00	0.40		
Potash	UNITS	60.00	0.30		
Poultry Litter	TONS	0.00	0.00		
Boron /Micronutrients	ACRE	1.00	10.00		
Lime (Prorated)	TONS	0.33	40.00	40.00	
Herbicides	ACRE	1.00	45.00	45.00 _	
Insecticides	ACRE	1.00	8.00		
Fungicides	ACRE	1.00	14.00	14.00 _	
Nematicide	ACRE	1.00	0.00	0.00 _	
Consultant/Scouting Fee	ACRE	0.00	6.00	0.00 _	
Irrigation	AC/IN	0.00	12.00	0.00 _	
Drying	BU.	45.00	0.00	0.00 _	
Hauling	BU.	45.00	0.80	36.00 _	
Crop Insurance	ACRE	1.00	20.00	20.00 _	
Aerial Application	ACRE	0.00	9.00	0.00 _	
Cover Crop Establishment.	ACRE	1.00	20.00	20.00 _	
Land Rent	ACRE	1.00	0.00	0.00 _	
Labor (Wages & Fringe)	HOUR	1.05	12.50	13.13 _	
Tractor/Machinery	ACRE	1.00	22.50	22.50 _	
Interest on Operating Capital	DOL.	149.41	0.0550	8.22 _	
TOTAL VARIABLE COST				\$307.04	
(Approximate Range per Acre :	\$125 to \$400)			* • • • • • <u>-</u>	
2. FIXED COSTS	· · · · · · · · · · · · · · · · · · ·				
Tractor/Machinery	ACRE	1.00	38.00	38.00	
Irrigation	ACRE	0.00	125.00	0.00	
Land Ownership Cost	ACRE	1.00	0.00	0.00	
General Overhead	DOL.	307.04	0.08	24.56 _	
TOTAL FIXED COSTS				\$62.56	
(Approximate Range per Acre : S	\$50 to \$275)			Ţ 92100 <u></u>	
3. TOTAL COST OF ALL SPECIFIED E	XPENSES			\$369.61	
(Approximate Range per Acre :)			

(Approximate Range per Acre : \$175 to \$600)

NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/BU)					
YId Bu/acre	\$8.00	\$8.50	\$9.00	\$9.50	\$10.00		
35	-\$19.04	-\$1.54	\$15.96	\$33.46	\$50.96		
40	\$16.96	\$36.96	\$56.96	\$76.96	\$96.96		
45	\$52.96	\$75.46	\$97.96	\$120.46	\$142.96		
50	\$88.96	\$113.96	\$138.96	\$163.96	\$188.96		
55	\$124.96	\$152.46	\$179.96	\$207.46	\$234.96		

1 Production costs held constant except for drying and hauling

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