NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

····			PRICE OR	TOTAL	YOUR
	UNIT	QUANTITY	COST/UNIT	PER ACRE	FARM
1. VARIABLE COSTS					
Seed & Inoculant	BAG	1.00	55.00	55.00	
Fertilizer				_	
Nitrogen	UNITS	30.00	0.45	13.50	
Phosphate	UNITS	60.00	0.40	24.00	
Potash	UNITS	60.00	0.30	18.00	
Poultry Litter	TONS	0.00	0.00	0.00	
Boron /Micronutrients	ACRE	1.00	10.00	10.00	
Lime (Prorated)	TONS	0.33	40.00	13.20	
Herbicides	ACRE	1.00	45.00	45.00	
Insecticides	ACRE	1.00	8.00	8.00	
Fungicides	ACRE	1.00	14.00	14.00	
Nematicide	ACRE	1.00	0.00	0.00	
Consultant/Scouting Fee	ACRE	0.00	6.00		
Irrigation	AC/IN	6.00	12.00		
Drying	BU.	60.00	0.00		
Hauling	BU.	60.00	0.50	~~ ~~	
Crop Insurance	ACRE	1.00	20.00	00.00	
Aerial Application	ACRE	0.00	9.00	0.00	
Cover Crop Establishment.	ACRE	1.00	20.00	20.00 _	
Labor (Wages & Fringe)	HOUR	1.05	12.50	13.13 _	
Tractor/Machinery	ACRE	1.00	22.50	22.50	
Interest on Operating Capital	DOL.	189.16	0.0550	10.40 _	
TOTAL VARIABLE COST				\$388.73 _	
2. FIXED COSTS					
TRACTOR/MACHINERY	ACRE	1.00	38.00	38.00 _	
IRRIGATION	ACRE	1.00	125.00	125.00	
LAND OWNERSHIP COST	ACRE	1.00	0.00	0.00	
GENERAL OVERHEAD	DOL.	388.73	0.08	31.10 _	
TOTAL FIXED COSTS				\$194.10 _	
3. TOTAL COST OF ALL SPECIFIED E	VDENCEO			\$500.00	
3. TOTAL COST OF ALL SPECIFIED E	VLEIN953			\$582.83	

## NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/BU)						
YId Bu/acre	\$8.00	\$8.50	<b>\$9.00</b>	<b>\$9.50</b>	\$10.00			
50	\$16.27	\$41.27	\$66.27	\$91.27	\$116.27			
55	\$53.77	\$81.27	\$108.77	\$136.27	\$163.77			
60	\$91.27	\$121.27	\$151.27	\$181.27	\$211.27			
65	\$128.77	\$161.27	\$193.77	\$226.27	\$258.77			
70	\$166.27	\$201.27	\$236.27	\$271.27	\$306.27			

FERTILIZER RATES BASED ON MED. LEVEL OF SOIL FERTILITY. SOIL TEST ARE RECOMMENDED ON INDIVIDUAL FIELDS. FERT & LIME COSTS REFLECT CUSTOM SPREADING.

1 Production costs held constant except for drying & cleaning, hauling, and checkoff.

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