NOTE: The following costs are estimates. Actual costs and quantities will vary from farm to farm. The most important information will be contained in the "Your Farm " column that you provide.

The most important mormati			PRICE OR TOTAL YOUR		
	UNIT	QUANTITY		PER ACRE	FARM
1. VARIABLE COSTS					
Soil Test	ACRE	1.00	1.00	1.00	
Seed & Inoculant	LBS.	100.00	0.35	35.00	
Fertilizer	LDS.	100.00	0.55	35.00 _	
		60.00	0.45	27.00	
Nitrogen	UNITS			27.00 _	
Phosphate Potash	UNITS	60.00 60.00	0.40 0.30	24.00 _ 18.00	
	UNITS				
Poultry Litter	TONS	0.00	0.00	0.00 _	
Boron /Micronutrients	ACRE	1.00	10.00	10.00 _	
Lime (Prorated)	TONS	0.33	40.00	13.20 _	
Herbicides	ACRE	1.00	8.00	8.00 _	
Insecticides	ACRE	1.00	10.00	10.00 _	
Fungicides	ACRE	0.75	18.00	13.50 _	
Nematicide	ACRE	1.00	0.00	0.00 _	
Growth Regulator	ACRE	1.00	0.00		
Consultant/Scouting Fee	ACRE	0.00	6.00	0.00 _	
Irrigation	AC/IN	0.00	12.00	0.00 _	
Drying	BU.	65.00	0.00	0.00 _	
Hauling	BU.	65.00	0.50	32.50 _	
Crop Insurance	ACRE	1.00	20.00	20.00 _	
Aerial Application	ACRE	0.00	9.00	0.00 _	
Cover Crop Establishment.	ACRE	1.00	20.00	20.00 _	
Land Rent	ACRE	1.00	0.00	0.00 _	
Labor (Wages & Fringe)	HOUR	1.05	12.50	13.13	
Tractor/Machinery	ACRE	1.00	20.00	20.00	
Interest on Operating Capital	DOL.	132.16	0.0550	7.27	
TOTAL VARIABLE COST				\$271.59 _	
. FIXED COSTS					
Tractor/Machinery	ACRE	1.00	36.00	36.00	
Irrigation	ACRE	0.00	125.00	0.00	
Land Ownership Cost	ACRE	1.00	0.00	0.00	
General Overhead	DOL.	271.59	0.08	21.73	
TOTAL FIXED COSTS				\$57.73 _	
3. TOTAL COST OF ALL SPECIFIED E	XPENSES			\$329.32	

## NET RETURNS PER ACRE ABOVE SPECIFIED VARIABLE EXPENSES AT VARYING YIELD AND PRICE LEVELS(1)

		PRICE (\$/BU)					
YId Bu/acre	\$4.50	\$5.00	<b>\$5.50</b>	\$6.00	<b>\$6.50</b>		
55	-\$19.09	\$8.41	\$35.91	\$63.41	\$90.91		
60	\$0.91	\$30.91	\$60.91	\$90.91	\$120.91		
65	\$20.91	\$53.41	\$85.91	\$118.41	\$150.91		
70	\$40.91	\$75.91	\$110.91	\$145.91	\$180.91		
75	\$60.91	\$98.41	\$135.91	\$173.41	\$210.91		

FERTILIZER RATES BASED ON MED. LEVEL OF SOIL FERTILITY. SOIL TEST ARE RECOMMENDED ON INDIVIDUAL FIELDS. FERT & LIME COSTS REFLECT CUSTOM SPREADING.

1 Production costs held constant except for drying & cleaning, hauling, and checkoff.

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